



ORYX EDUCATION CENTER

2023 SCHEDULE OF COURSES



ORYX

INSURANCE BROKERAGE INCORPORATED

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GENERAL OVERVIEW OF ORYX INSURANCE BROKERAGE, INC

Oryx Insurance Brokerage, Inc. is a Managing General Agent (MGA) located in Binghamton & Syracuse NY. Founded in 1996, our focus has been on construction clients within the Northeast. Our relationships with highly rated insurance carrier partners allow us to develop, market and underwrite admitted insurance products specifically designed for the construction industry.

ORYX EDUCATION CENTER

Oryx has had a steadfast dedication toward the construction industry since 1996. We invest in education and training of our underwriters, loss control and claims representatives. It is our goal to provide courses at the Oryx Education Center that educate and inform employers how to provide a safer work environment for their employees. A safer work environment will lead to a reduction in losses, lower insurance premiums and in the end will make your business/jobsite more profitable.

LOSS CONTROL

As part of the Oryx Program, our clients are offered one of the most complete loss control systems in the insurance industry. Oryx offers clients comprehensive loss control services for a wide range of industrial and construction settings. Our systematic loss control services are designed to lower injury and illness rates by identifying, evaluating, and controlling workplace hazards.

Oryx's safety services include the following:

- Job Site Safety Inspections
- Safety Program Audits (Assessments)
- Health and Safety Training
- Forklift/Industrial Truck Compliance Training
- Toolbox & Safety Talks
- Accident Investigation
- In-person training
- Online Instructor led training

To register for courses, send an email to edcenter@oryxclaims.com or call the Education Center at **315.930.3413**

For each class successfully completed, policyholders will receive a certificate of achievement to display in their office with a copy sent to the underwriting file.



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For your convenience, Oryx can customize any of the courses in this catalog for delivery to a group of your employees. For more information about custom training programs, contact CJ Bersani at 315.930.3413.

In-Person classes are held at the following locations:

- Syracuse: Oryx Education Center, 3 Adler Drive, East Syracuse, NY 13057

Email us at marketing@oryxinsurance.com if you'd like to join our mailing list.

Privacy notice: Oryx will keep private any information that you provide to us. This information is stored and used to respond to your request, alert you to future education and training opportunities, and continually update you on our programs and services to meet customer needs. We do not share or sell any of the information you provide.

Schedules may be subject to change. Each in-person class requires a minimum of 3 students. Documentation is available to satisfy your company's due diligence and regulatory requirements. Oryx may publish photographs of program participants for promotional use.
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2023 CALENDAR

To register, send an email to edcenter@oryxclaims.com or call the Education Center at **315.930.3413**

Jan 10	9:00am–11:00am	OSHA Record Keeping	REGISTER
Jan 19–20	8:00am–2:00pm	OSHA 10 Hour Construction In-Person Instruction—Syracuse, NY	REGISTER
Feb 7	9:00–11:00am	Accident Investigation/Root Cause	REGISTER
Feb 10	8:00am–3:30pm	Adult First Aid/CPR/AED In-Person Instruction—Syracuse, NY	REGISTER
Feb 21	9:00–11:00am	Supervisor/Foreman Training	REGISTER
Mar 14	9:00–10:00am	General Safety Session 1	REGISTER
Mar 21–22	8:00am–2:00pm	OSHA 10 Hour Construction In-Person Instruction—Syracuse, NY	REGISTER
Apr 11	9:00–10:00am	General Safety Session 2	REGISTER
May 9	9:00–10:00am	General Safety Session 3	REGISTER
Jun 6	9:00–11:00am	Excavation/Competent Person	REGISTER
Jun 13	9:00–10:00am	General Safety Session 4	REGISTER
Jul 11	9:00–10:00am	General Safety Session 5	REGISTER
Aug 8	9:00–10:00am	General Safety Session 6	REGISTER
Sept 12	9:00–10:00am	General Safety Session 7	REGISTER
Oct 6	8:00am–3:30pm	Adult First Aid/CPR/AED In-Person Instruction—Syracuse, NY	REGISTER
Oct 10	9:00–10:00am	Injecting Common Sense Into Safety	REGISTER

Schedules may be subject to change. Each in-person class requires a minimum of 3 students. Documentation is available to satisfy your company's due diligence and regulatory requirements.

COURSE DESCRIPTIONS



OSHA Record Keeping

Instructor: Tony Giovinazzo, Oryx Insurance Risk Management

This course is designed to assist employers in identifying and fulfilling their responsibilities for posting certain records, maintaining records of illnesses and injuries, and reporting specific cases to OSHA. Participants who successfully complete this course will be able to identify OSHA record keeping requirements and complete OSHA forms 300, 300A, and 301. Other topics include the mechanics of OSHA record keeping location, retention, and maintenance of records, deciding if work-related injuries are recordable, and maintenance of the log (OSHA 300). The session will include how to comply with the new electronic 300A reporting requirements for employers having 250 or more employees and “High Risk” SIC code employers with 20 to 249 employees.

[REGISTER](#) 9:00am–11:00am, Tuesday, January 10, 2023

OSHA 10 Hour Construction – IN-PERSON (Syracuse)

Instructor: Josh McAdam, Oryx Insurance Risk Management
Kristi Alexander, Oryx Insurance Risk Management

OSHA Outreach Training: The Construction Industry OSHA 10 Hour program is designed to provide workers with an awareness of the hazards of construction. Upon completion of this course the student will receive an OSHA 10 Hour card for Construction Industry. This is a 2-day course and **IN-PERSON**. Maximum of 12 attendees. Location will be Oryx Ed Center 3 Adler Drive East Syracuse NY 13057. Zoom link is for registration purposes only. This is **NOT** an online course.

[REGISTER](#) In-Person Instruction–Syracuse, NY
8:00am–2:00pm, Thursday and Friday, January 19–20, 2023

[REGISTER](#) In-Person Instruction–Syracuse, NY
8:00am–2:00pm, Tuesday and Wednesday, March 21–22

Accident Investigation/Root Cause

Instructor: Tony Giovinazzo, Oryx Insurance Risk Management

This course introduces basic accident investigation procedures and describes accident analysis techniques. The goal of the course is to help participants gain the basic skills necessary to conduct an effective accident investigation at their workplace. Topics include the primary reasons for conducting an accident investigation, employer responsibilities related to workplace accident investigations and a six-step accident investigation procedure.

REGISTER [9:00–11:00am, Tuesday, February 7, 2023](#)

Adult First Aid/CPR/AED – IN-PERSON (Syracuse)

Instructor: Josh McAdam, Oryx Insurance Risk Management

Prepare your workplace to respond with Adult First Aid/CPR/AED courses from the premier provider of OSHA-compliant health and safety training. Our Adult First Aid/CPR/AED program is ideal for workplaces, schools, and community groups. The Adult First Aid/CPR/AED course incorporates the latest science and teaches students to recognize and care for a variety of first aid emergencies such as burns, cuts, scrapes, sudden illnesses, head, neck, back injuries, heat, and cold emergencies and how to respond to breathing and cardiac emergencies for victims about 12 years and older. Successful students will receive a certificate for Adult First Aid/CPR/AED valid for two years. This is an **IN-PERSON** class with a maximum of 12. Location will be Oryx Ed Center 3 Adler Drive East Syracuse NY 13057. Zoom link is for registration purposes only. This is **NOT** an online course.

REGISTER [In-Person Instruction–Syracuse, NY
8:00am–3:30pm, Friday, February 10, 2023](#)

REGISTER [In-Person Instruction–Syracuse, NY
8:00am–3:30pm, Friday, October 6, 2023](#)



Supervisor/Foreman Training

Instructor: Tony Giovinazzo, Oryx Insurance Risk Management

The Supervisor/Foreman class focuses on leadership skill development for supervisors to better communicate with their crews. Construction supervisors are usually selected or promoted based on skills as workers and their ability to organize and complete work. Typically, not much emphasis is placed on effectively communicating what you want done. We will also look at conflict resolution, or the difference between what is expected and what is observed, and why that difference exists. Safety is often seen as an additional task that supervisors do not have time for. This class will assist the integration of safety as part of the planning phase of work and seek to develop observational skills for safety hazards, as well as the elimination of those hazards before they can cause an injury.

REGISTER [9:00–11:00am, Tuesday, February 21, 2023](#)

General Safety Session 1

- Fall protection
- Scaffold safety checklist
- Common sense awareness discussion
- Slips, trips and falls

REGISTER [9:00–10:00am, Tuesday, March 14, 2023](#)

General Safety Session 2

Soft tissue injuries are injuries that affect your muscles, nerves, tendons, ligaments, joints and spinal discs. This is the most prevalent type of injury in the construction industry! Although not fatal, these types of injuries can be disabling, preventing an individual from leading a normal lifestyle, and in some cases, living with constant pain.

What are soft tissue injuries?

- Examples and symptoms of soft tissue injuries
- Primary causes
- Treatment
- Why is prevention so important?

REGISTER [9:00–10:00am, Tuesday, April 11, 2023](#)

General Safety Session 3

- HAZ-COM awareness
- Respiratory protection/fit-testing
- Silica

REGISTER [9:00–10:00am, Tuesday, May 9, 2023](#)

Excavation/Competent Person

Instructor: Tony Giovinazzo, Oryx Insurance Risk Management

Trenching and Excavation safety has been under a National Emphasis Program by OSHA since 2018. This requires an OSHA inspector to stop at observed excavations to ensure the excavation meets the standards. Employers that excavate, or that have workers entering excavations, must have a competent person inspect the excavation prior to a worker's entry.

This program reviews the duties and responsibilities of the competent person for employers conducting excavation work, as well as employers with employees that enter excavations. We will review the hazards of excavations, understand how to determine soil types, and know what options are available to the employer's competent person to protect workers. We will review the protective systems including sloping, shielding, and shoring, as per the OSHA standards, as well as emphasize the inspection requirements. This program will provide employers with information to evaluate whether their appointed competent person meets the requirements of the standards.

REGISTER [9:00–11:00am, Tuesday, June 6, 2023](#)

General Safety Session 4

- Ladders
- Aerial work platforms
- Forklift safety

REGISTER [9:00–10:00am, Tuesday, June 13, 2023](#)

For questions on Oryx's Education Center or to request classes tailored specifically for your operations, contact your assigned Loss Control Representative directly, or call the Education Center at **315.930.3413**, or email edcenter@oryxclaims.com

General Safety Session 5

- Safety orientations
- JHA's
- Proper use of PPE

REGISTER [9:00–10:00am, Tuesday, July 11, 2023](#)

General Safety Session 6

- Dangers of trenching and excavation
- Trench safety measures
- Competent person
- Access and egress
- General trenching and excavation rules
- Protective systems: Benching; Sloping; Shoring; Shielding

REGISTER [9:00–10:00am, Tuesday, August 8, 2023](#)

General Safety Session 7

- Five elements of an employer first aid training program
- Basics steps for job sites emergency plans
- The obvious we sometimes do not know

REGISTER [9:00–10:00am, Tuesday, September 12, 2023](#)

Injecting Common Sense Into Safety

Instructor: Kristi Alexander, Oryx Insurance Risk Management

Four key elements to maximizing an employee's common sense are:

- Providing adequate job-specific safety training that is understood by employees
- Prohibiting supervision from allowing poor judgment
- Creating a work environment that does not allow shortcuts
- Holding employees accountable or challenging them when they take chances that almost result in injuries

REGISTER [9:00–10:00am, Tuesday, October 10, 2023](#)



Anthony Giovinazzo

Anthony is a Sr. Loss Control Consultant for Oryx Insurance Brokerage, Inc., and is based in Pittsford, N.Y. He has worked in construction health and safety since 1981. He has been with Oryx Insurance Brokerage Inc since 2014. Anthony graduated from Fanshawe College in London, Ontario, Canada, as an Emergency Medical Care Attendant (EMCA) and shortly thereafter transitioned to accident prevention. He quickly developed a career in health and safety by taking courses in Safety Management, Leadership, and Safety Engineering. Following seven years in oil and gas construction, he became the corporate safety director for an international general contractor based in Canada, with operations in six countries, including the U.S. After 10 years in that capacity, Anthony transferred to the U.S. and began working in the insurance loss control field. He uses his construction safety background to assist the insured clients of Oryx by way of site visits, training, and training program development. The training conducted by Oryx is designed to help reduce and/or eliminate injuries in the workplace, understand why accidents happen and learn methods for prevention in the future.



Josh McAdam, CSM®, CLCS, ACLC, CRIS®

Josh is a licensed New York State Insurance Consultant concentrating on Health & Safety Risk Management. He earned a bachelor's degree from SUNY Oswego. In addition to having the CSM Designation (Certified Safety Manager) from the National Association of Safety Professionals, he also maintains the Certified Workers' Compensation Professional (CWCP) designation through Michigan State University's School of Labor & Industrial Relations. Josh is also an alumnus of the Hartford School of Insurance where he studied all lines of commercial insurance coverages ultimately receiving the ACLC (Advanced Commercial Lines Consultant) Designation.

Josh has completed the Construction (CSHST) and General (GSHST) Safety and Health Specialist Training at the OSHA Education Center at the Rochester Institute of Technology and currently is an OSHA Outreach Trainer for both the Construction and General Industries.

In addition to maintaining the CRIS® designation (Construction Risk Insurance Specialist) which is commissioned by the International Risk Management Institute, Inc. and sponsored by CFMA and RIMS, he also maintains the CLCS (Commercial Lines Coverage Specialist) designation from the National Underwriter Company.

Josh is also an alumnus of the Lone Star Medic Training Facility and currently maintains the American Red Cross' BLS Instructor certification allowing him to teach First Aid, CPR & AED Courses.



Raymond Fitzpatrick

Ray is a Sr. Loss Control consultant who has worked for Oryx Insurance Brokerage Inc. since 1999 and is based in the Binghamton, New York office. Ray has received the Construction Safety & Health Specialist Certificate from RIT's OSHA Educational Center. Prior to working for Oryx Insurance, Ray was an Automated Equipment Specialist with IBM Endicott for 17 years. Ray used his technical background from IBM to move into the Loss Control field with Oryx Insurance Brokerage, Inc. In addition to being an OSHA Outreach Trainer for the Construction Industry Ray has extensive knowledge with Construction Safety, which allows him to assist policyholders in reducing or eliminating injuries by assessment of the insured's procedures and frequent job site visits.



Kristi Alexander, CRIS®

Kristi is a Sr Loss Control Consultant for Oryx Insurance Brokerage, Inc. She has worked in the construction Industry since 1997 where she has focused on health and safety. Prior to working for Oryx Insurance, Kristi worked as a Safety & Health Director for local Southern Tier contractors.



CJ Bersani, CRIS®, WCP

CJ is a licensed New York State Insurance Professional concentrating on Health & Safety Risk Management. She also is the Program Coordinator for Oryx's Education Center. She earned an associate degree from Onondaga County Community College. She maintains the Certified Workers' Compensation Professional (WCP) designation, through The American Society of Workers' Comp Professionals, Inc., (AMCOMP) which works to raise the professional standards of practice in the field of workers' compensation.

In addition to CJ maintaining the CRIS® designation (Construction Risk Insurance Specialist) which is commissioned by the International Risk Management Institute, Inc. and sponsored by CFMA and RIMS, she has also completed the Construction Safety Professional Certificate program at the OSHA Education Center at the Rochester Institute of Technology.



Focused On Construction Since Day One

Since January 1, 1996, Oryx has never strayed away from the construction industry. When the market was tough and others diversified, we doubled down and increased the scope of our construction services and insurance products. We built a Risk Management division, increased our staff and maintained a laser focus on our core competency – *construction insurance*. We have seen many changes over the years, but we have remained consistent in our approach of providing the industry's best construction expertise to our agents and their customers.



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