

# NEW THIS YEAR... Oryx Ed Center Goes ON THE ROAD!

In 2024 we are expanding to Rochester, Binghamton, Albany and Canton. If you are interested in having the ORYX Ed Center come to your area, please contact us!



# ORYX EDUCATION CENTER

2024 SCHEDULE OF COURSES





#### GENERAL OVERVIEW OF ORYX INSURANCE BROKERAGE. INC

Oryx Insurance Brokerage, Inc. is a Managing General Agent (MGA) located in Binghamton & Syracuse NY. Founded in 1996, our focus has been on construction clients within the Northeast. Our relationships with highly rated insurance carrier partners allow us to develop, market and underwrite admitted insurance products specifically designed for the construction industry.

#### **ORYX EDUCATION CENTER**

Oryx has had a steadfast dedication toward the construction industry since 1996. We invest in education and training of our underwriters, loss control and claims representatives. It is our goal to provide courses at the Oryx Education Center that educate and inform employers how to provide a safer work environment for their employees. A safer work environment will lead to a reduction in losses, lower insurance premiums and in the end will make your business/jobsite more profitable.

#### LOSS CONTROL

As part of the Oryx Program, our clients are offered one of the most complete loss control systems in the insurance industry. Oryx offers clients comprehensive loss control services for a wide range of industrial and construction settings. Our systematic loss control services are designed to lower injury and illness rates by identifying, evaluating, and controlling workplace hazards.

#### Oryx's safety services include the following:

- Job Site Safety Inspections
- Safety Program Audits (Assessments)
- Health and Safety Training
- Forklift/Industrial Truck Compliance Training
- Toolbox & Safety Talks
- Accident Investigation
- In person training
- Online Instructor led training

To register for courses, send an email to edcenter@oryxclaims.com or call the Education Center at 315,930,3413

For each class successfully completed, policyholders will receive a certificate of achievement to display in their office with a copy sent to the underwriting file.



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For your convenience, Oryx can customize any of the courses in this catalog for delivery to a group of your employees. For more information about custom training programs, contact CJ Bersani at 315.930.3413.

#### In-Person classes are held at the following locations:

Syracuse: Oryx Education Center, 3 Adler Drive, East Syracuse, NY 13057

Email us at marketing@oryxinsurance.com if you'd like to join our mailing list.

Privacy notice: Oryx will keep private any information that you provide to us. This information is stored and used to respond to your request, alert you to future education and training opportunities, and continually update you on our programs and services to meet customer needs. We do not share or sell any of the information you provide.

Schedules may be subject to change. Each in-person class requires a minimum of 6 students. Documentation is available to satisfy your company's due diligence and regulatory requirements. Oryx may publish photographs of program participants for promotional use. © 2024 Oryx Insurance Brokerage, Inc.

## **2024 CALENDAR**

## **2024 CALENDAR**

To register, send an email to <u>edcenter@oryxclaims.com</u> or call the Education Center at <b>315.930.3413</b>					
Jan 9	9:00am-11:00pm	OSHA Record Keeping	REGISTER		
Jan 25–26	8:00am-2:00pm	OSHA 10 Hour Construction In-Person Instruction—Syracuse, NY	REGISTER		
Feb 6	9:00-11:00am	Accident Investigation/Root Cause	REGISTER		
Feb 9	8:00am-5:00pm	Adult First Aid/CPR/AED In-Person Instruction—Syracuse, NY	REGISTER		
Feb 15–16	8:00am-2:00pm	OSHA 10 Hour Construction In-Person Instruction—Albany, NY	REGISTER		
Feb 20	9:00-10:30am	Supervisor/Foreman Training	REGISTER		
Mar 1	8:00am-5:00pm	Adult First Aid/CPR/AED In-Person Instruction—Albany, NY	REGISTER		
Mar 5	9:00-11:00am	The Safety Manual: A Discoverable Document	REGISTER		
Mar 8	8:00am-5:00pm	Adult First Aid/CPR/AED In-Person Instruction—Binghamton, NY	REGISTER		
Mar 12	9:00-10:00am	General Safety Session 1	REGISTER		
Mar 14-15	8:00am-2:00pm	OSHA 10 Hour Construction In-Person Instruction—Binghamton, NY	REGISTER		
Mar 21–22	8:00am-2:00pm	OSHA 10 Hour Construction In-Person Instruction—Syracuse, NY	REGISTER		
Apr 4-5	8:00am-2:00pm	OSHA 10 Hour Construction In-Person Instruction—Rochester, NY	REGISTER		
Apr 9	9:00-10:00am	General Safety Session 2	REGISTER		

To register, send an email to <b>edcenter@oryxclaims.com</b> or call the Education Center at <b>315.930.3413</b>					
Apr 12	8:00am-5:00pm	Adult First Aid/CPR/AED In-Person Instruction—Rochester, NY	REGISTER		
May 7	9:00-10:00am	General Safety Session 3	REGISTER		
Jun 4	9:00-11:00am	Excavation & Trenching / Competent Person	REGISTER		
Jun 5	9:00-11:00am	Scaffold Safety / Competent Person	REGISTER		
Jun 11	9:00-10:00am	General Safety Session 4	REGISTER		
Jul 9	9:00-10:00am	General Safety Session 5	REGISTER		
Aug 6	9:00-10:00am	General Safety Session 6	REGISTER		
Sept 10	9:00-10:00am	General Safety Session 7	REGISTER		
Sept 26-27	8:00am-2:00pm	OSHA 10 Hour Construction In-Person Instruction—Canton, NY	REGISTER		
Oct 4	8:00am-5:00pm	Adult First Aid/CPR/AED In-Person Instruction—Canton, NY	REGISTER		
Oct 17–18	8:00am-2:00pm	OSHA 10 Hour Construction In-Person Instruction—Syracuse, NY	REGISTER		
Nov 8	8:00am-5:00pm	Adult First Aid/CPR/AED In-Person Instruction—Syracuse, NY	REGISTER		

Schedules may be subject to change. Each in-person class requires a minimum of 3 students. Documentation is available to satisfy your company's due diligence and regulatory requirements.

## **COURSE DESCRIPTIONS**



## **OSHA Record Keeping**

## Instructor: Tony Giovinazzo, Oryx Insurance Risk Management

- Understanding the OSHA record keeping requirement
- Determining 'recordability' of an injury
- Reviewing E-reporting of OSHA 300 logs
- Conduct 'practice entries' of accident data, days away and restricted days

REGISTER

9:00am-11:00pm, Tuesday, January 9, 2024

## **OSHA 10 Hour Construction - IN PERSON (Syracuse)**

#### Instructor: Josh McAdam, Oryx Insurance Risk Management

OSHA Outreach Training: The Construction Industry OSHA 10 Hour program is designed to provide workers with an awareness of the hazards of construction. Upon completion of this course the student will receive an OSHA 10 Hour card for Construction Industry. This is a 2-day course (Thursday & Friday) and IN PERSON in Syracuse. MAX of 24 attendees. The zoom link is for registration purposes only.

REGISTER In-Person Instruction-Syracuse, NY

8:00am-2:00pm, Thursday and Friday, January 25-26, 2024

REGISTER In-Person Instruction-Syracuse, NY

8:00am-2:00pm, Tuesday and Wednesday, March 21-22, 2024

REGISTER In-Person Instruction-Syracuse, NY

8:00am-2:00pm, Thursday and Friday, October 17-18, 2024

## **Accident Investigation/Root Cause Analysis**

#### Instructor: Tony Giovinazzo, Oryx Insurance Risk Management

This course provides an introduction to basic accident investigation procedures and describes accident analysis techniques. The goal of the course is to help participants gain the basic skills necessary to conduct an effective accident investigation at their workplace. Topics include the primary reasons for conducting an accident investigation, employer responsibilities related to workplace accident investigations and a six-step accident investigation procedure.

REGISTER 9:00-11:00am, Tuesday, February 6, 2024

## Adult First Aid/CPR/AED - IN PERSON (Syracuse)

#### Instructor: Josh McAdam, Oryx Insurance Risk Management

Prepare your workplace to respond with Adult First Aid/CPR/AED courses from the premier provider of OSHA-compliant health and safety training. Our Adult FA/CPR/AED program is ideal for workplaces, schools and community groups. The Adult FA/CPR/AED course incorporates the latest science and teaches students to recognize and care for a variety of first aid emergencies such as burns, cuts, scrapes, sudden illnesses, head, neck, back injuries, heat and cold emergencies and how to respond to breathing and cardiac emergencies for victims about 12 years and older. Successful students will receive a certificate for Adult FA/CPR/AED valid for two years. This is an IN PERSON Class in Syracuse. MAX of 24 attendees. The zoom link is for registration purposes only.

REGISTER In-Person Instruction-Syracuse, NY 8:00am-5:00pm, Friday, February 9, 2024

REGISTER

In-Person Instruction-Syracuse, NY 8:00am-5:00pm, Friday, November 8, 2024

### **OSHA Timeline Reminders**

- Report a fatality within eight (8) hours of occurrence.
- Report a hospitalization, amputation or loss of eye within 24 hours.

Call the OSHA 24-hour hotline at 1-800-321-6742 (OSHA)

### OSHA 10 Hour Construction - IN PERSON (Albany)

ON THE ROAD

#### Instructor: Josh McAdam, Oryx Insurance Risk Management

OSHA Outreach Training: The Construction Industry OSHA 10 Hour program is designed to provide workers with an awareness of the hazards of construction. Upon completion of this course the student will receive an OSHA 10 Hour card for Construction Industry. This is a 2-day course (Thursday & Friday) and IN PERSON in Albany. MAX of 24 attendees. The zoom link is for registration purposes only.

REGISTER

In-Person Instruction-Albany, NY 8:00am-2:00pm, Thursday and Friday, February 15-16, 2024

## Supervisor/Foreman Responsibilities

### Instructor: Tony Giovinazzo, Oryx Insurance Risk Management

The Supervisor/Foreman class focuses on what safety functions a foreman should be undertaking as a supervisor. We review leadership and skill development for supervisors so they may better communicate with their crews. Construction supervisors are usually selected or promoted based on skills as workers and their ability to organize and complete work. Typically, not much emphasis is placed on the safety requirements for a supervisor. This class will assist the integration of safety as part of the supervisors' duties and planning of work. It will train observational skills for safety hazard recognition, as well as the elimination of those hazards before they can cause an injury. The target audience is project supervisors.

REGISTER

9:00-10:30am, Tuesday, February 20, 2024



## Adult First Aid/CPR/AED - IN PERSON (Albany)

ON THE ROAD

#### Instructor: Josh McAdam, Oryx Insurance Risk Management

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REGISTER In-Person Instruction-Albany, NY 8:00am-5:00pm, Friday, March 1, 2024

## The Safety Manual - A Discoverable Document

#### Instructor: Tony Giovinazzo, Oryx Insurance Risk Management

The safety manual is a core element in any employer's safety program. What you put in the manual can be helpful and also be used against you in a legal proceeding. It is important to know what should be in a manual and what could be harmful.

We will also discuss how some manuals need to meet certain screening standards from 'clearing houses' such as ISNet and Browse, to be able to work in Industrial environments.

This program should help employers understand the importance of any written safety document, and particularly the manual the company relies on to inform employees at all levels.

Legal advisers always say; "if it isn't in writing, it didn't happen". In the case of the manual, what may be in the manual may commit you to some documentation that you are not performing. This then may show that you are not complying with your own written program and could undo your defense strategy.

The program is intended to improve your manual and provide a defense for an OSHA citation and potentially defend a NY Labor Law claim.

REGISTER 9:00-11:00am, Tuesday, March 5, 2024

#### Adult First Aid/CPR/AED - IN PERSON (Binghamton) ON THE ROAD

#### Instructor: Josh McAdam, Oryx Insurance Risk Management

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REGISTER In-Person Instruction-Binghamton, NY 8:00am-5:00pm, Friday, March 8, 2024

## General Safety Session 1 - Certificate

The course is a refresher style to be aware of the hazards and OSHA regulations for each. Industry best practices will also apply, as the goal for this information session is injury and WC claim prevention. Attendees will receive a certificate of completion upon successful completion of this course.

- Fall protection
- Common sense awareness discussion
- Scaffolds
- Slips, trips and falls

REGISTER

9:00-10:00am, Tuesday, March 12, 2024

## OSHA 10 Hour Construction - IN PERSON (Binghamton) ON THE ROAD

#### Instructor: Josh McAdam, Oryx Insurance Risk Management

OSHA Outreach Training: The Construction Industry OSHA 10 Hour program is designed to provide workers with an awareness of the hazards of construction. Upon completion of this course the student will receive an OSHA 10 Hour card for Construction Industry. This is a 2-day course (Thursday & Friday) and IN PERSON in Binghamton. MAX of 24 attendees. The zoom link is for registration purposes only.

REGISTER

In-Person Instruction-Binghamton, NY 8:00am-2:00pm, Thursday and Friday, March 14-15, 2024



OSHA 10 Hour Construction - IN PERSON (Rochester) ON THE ROAD

#### Instructor: Josh McAdam, Oryx Insurance Risk Management

OSHA Outreach Training: The Construction Industry OSHA 10 Hour program is designed to provide workers with an awareness of the hazards of construction. Upon completion of this course the student will receive an OSHA 10 Hour card for Construction Industry. This is a 2-day course (Thursday & Friday) and IN PERSON in Rochester. MAX of 24 attendees. The zoom link is for registration purposes only.

REGISTER

In-Person Instruction-Rochester, NY 8:00am-2:00pm, Thursday and Friday, April 4-5, 2024

## General Safety Session 2: Soft Tissue Injuries - Certificate

Soft tissue injuries are injuries that affect your muscles, nerves, tendons, ligaments, joints and spinal discs. This is the most prevalent type of injury in the construction industry! Although not fatal, these types of injuries can be disabling, preventing an individual from leading a normal lifestyle, and in some cases, living with constant pain. Attendees will receive a certificate of completion upon successful completion of this course.

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What are soft tissue injuries?

- · Examples and symptoms of soft tissue injuries
- Primary causes
- Treatment
- Why is prevention so important?

REGISTER 9:00-10:00am, Tuesday, April 9, 2024

### Adult First Aid/CPR/AED - IN PERSON (Rochester)

ON THE ROAD

#### Instructor: Josh McAdam, Oryx Insurance Risk Management

Prepare your workplace to respond with Adult First Aid/CPR/AED courses from the premier provider of OSHA-compliant health and safety training. Our Adult FA/CPR/AED program is ideal for workplaces, schools and community groups. The Adult FA/CPR/AED course incorporates the latest science and teaches students to recognize and care for a variety of first aid emergencies such as burns, cuts, scrapes, sudden illnesses, head, neck, back injuries, heat and cold emergencies and how to respond to breathing and cardiac emergencies for victims about 12 years and older. Successful students will receive a certificate for Adult FA/ CPR/AED valid for two years. This is an IN PERSON Class in Rochester. MAX of 24 attendees. The zoom link is for registration purposes only.

REGISTER

In-Person Instruction-Rochester, NY 8:00am-5:00pm, Friday, April 12, 2024

## General Safety Session 3 - Certificate

Attendees will receive a certificate of completion upon successful completion of this course.

- **HAZ-COM** awareness
- Respiratory protection/fit-testing
- Silica

REGISTER

9:00-10:00am, Tuesday, May 7, 2024

## **Excavation & Trenching / Competent Person**

#### Instructor: Tony Giovinazzo, Oryx Insurance Risk Management

Excavation and trench collapses are a leading cause of worker fatalities in construction. This class will examine the OSHA Minimum Requirements as well as industry best practices. We will review the requirements for a 'Competent Person'; the competent persons limitations, as well as inspections and documentation for open excavations. The options available to a competent person are limited and often misunderstood. Don't wait until 'after the fact' to know what you should have done to protect your employees. It's all about prevention! Join us for this free webinar.

REGISTER

9:00-11:00am, Tuesday, June 4, 2024

## **Scaffold Safety / Competent Person**

## Instructor: Josh McAdam, Oryx Insurance Risk Management

#### Agenda:

- Scaffold Hazards
- Duties of "competent person"
- · Basic scaffold requirements
- Fall protection and guardrails
- · Employee training

REGISTER 9:00-11:00am, Wednesday, June 5, 2024

## General Safety Session 4 - Certificate

Attendees will receive a certificate of completion upon successful completion of this course.

- · Aerial work platforms
- · Ladder safety
- Forklift operations

REGISTER 9:00-10:00am, Tuesday, June 11, 2024

## General Safety Session 5 - Certificate

The course is a refresher style to be aware of the hazards and OSHA regulations for each. Industry best practices will also apply, as the goal for this information session is injury and WC claim prevention. Attendees will receive a certificate of completion upon successful completion of this course.

- Proper use of PPE
- · Hazards assessments
- Employer obligations
- · Employee's obligations

REGISTER 9:00-10:00am, Tuesday, July 9, 2024

For questions on Oryx's Education Center or to request classes tailored specifically for your operations, contact your assigned Loss Control Representative directly, or call the Education Center at 315.930.3413, or email edcenter@oryxclaims.com



## General Safety Session 6: Excavation & Trenching - Certificate

Attendees will receive a certificate of completion upon successful completion of this course.

- Dangers of trenching and excavation
- · Trench safety measures
- Competent person
- · Access and egress
- · General trenching and excavation rules
- · Protective systems: Benching; Sloping; Shoring; Shielding

REGISTER

9:00-10:00am, Tuesday, August 6, 2024

## General Safety Session 7: Emergency Preparedness - Certificate

Attendees will receive a certificate of completion upon successful completion of this course.

- Five elements of an employer first aid training program
- Basics steps for job sites emergency plans
- · The obvious we sometimes do not know

REGISTER

9:00-10:00am, Tuesday, September 10, 2024

To register, send an email to <u>edcenter@oryxclaims.com</u> or call the Education Center at **315.930.3413** 

### OSHA 10 Hour Construction – IN PERSON (Canton)

ON THE ROAD

#### Instructor: Josh McAdam, Oryx Insurance Risk Management

OSHA Outreach Training: The Construction Industry OSHA 10 Hour program is designed to provide workers with an awareness of the hazards of construction. Upon completion of this course the student will receive an OSHA 10 Hour card for Construction Industry. This is a 2-day course (Thursday & Friday) and **IN PERSON** in **Canton**. MAX of **24** attendees. The zoom link is for registration purposes only.

REGISTER

In-Person Instruction-Canton, NY 8:00am-2:00pm, Thursday and Friday, September 26-27, 2024

#### Adult First Aid/CPR/AED - IN PERSON (Canton)

ON THE ROAD

#### Instructor: Josh McAdam, Oryx Insurance Risk Management

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REGISTER

In-Person Instruction-Canton, NY 8:00am-5:00pm, Friday, October 4, 2024

## OSHA 300 A log postings:

- More than ten (10) employees but less than twenty (20) must be posted where employees can see it, between February 1 and April 30.
- Twenty (20) to 249 employees in high-risk categories, such as construction, manufacturing and trucking, must post paper copy as above, AND file OSHA 300A electronically no later than March 2 (for previous calendar year).



#### Anthony Giovinazzo

Anthony is a Sr. Loss Control Consultant for Oryx Insurance Brokerage, Inc., and is based in Pittsford, N.Y. He has worked in construction health and safety since 1981. He has been with Oryx Insurance Brokerage Inc since 2014. Anthony graduated from Fanshawe College in London, Ontario, Canada, as an Emergency Medical Care Attendant (EMCA) and shortly thereafter transitioned to accident prevention. He quickly developed a

career in health and safety by taking courses in Safety Management, Leadership, and Safety Engineering. Following seven years in oil and gas construction, he became the corporate safety director for an international general contractor based in Canada, with operations in six countries, including the U.S. After 10 years in that capacity, Anthony transferred to the U.S. and began working in the insurance loss control field. He uses his construction safety background to assist the insured clients of Oryx by way of site visits, training, and training program development. The training conducted by Oryx is designed to help reduce and/or eliminate injuries in the workplace, understand why accidents happen and learn methods for prevention in the future.



#### Josh McAdam

Josh is a licensed New York State Insurance Consultant concentrating on Health & Safety Risk Management. He earned a bachelor's degree from SUNY Oswego. In addition to having the CSM Designation (Certified Safety Manager) from the National Association of Safety Professionals, he also maintains the Certified Workers' Compensation Professional (CWCP) designation through Michigan State University's School of Labor

& Industrial Relations. Josh is also an alumnus of the Hartford School of Insurance where he studied all lines of commercial insurance coverages ultimately receiving the ACLC ( Advanced Commercial Lines Consultant ) Designation.

Josh has completed the Construction (CSHST) and General (GSHST) Safety and Health Specialist Training at the OSHA Education Center at the Rochester Institute of Technology and currently is an OSHA Outreach Trainer for both the Construction and General Industries.

In addition to maintaining the CRIS® designation (Construction Risk Insurance Specialist) which is commissioned by the International Risk Management Institute, Inc. and sponsored by CFMA and RIMS, he also maintains the CLCS (Commercial Lines Coverage Specialist) designation from the National Underwriter Company.

Josh is also an alum of the Lone Star Medic Training Facility and currently maintains the American Red Cross' BLS Instructor certification allowing him to teach First Aid, CPR & AED Courses.



#### Raymond Fitzpatrick

Ray is a Sr. Loss Control consultant who has worked for Oryx Insurance Brokerage Inc. since 1999 and is based in the Binghamton, New York office. Ray has received the Construction Safety & Health Specialist Certificate from RIT's OSHA Educational Center. Prior to working for Oryx Insurance, Ray was an Automated Equipment Specialist with IBM Endicott for 17 years. Ray used his technical background from IBM to

move into the Loss Control field with Oryx Insurance Brokerage, Inc. In addition to being an OSHA Outreach Trainer for the Construction Industry Ray has extensive knowledge with Construction Safety, which allows him to assist policyholders in reducing or eliminating injuries by assessment of the insured's procedures and frequent job site visits.



#### CJ Bersani, CRIS®, WCP

CJ is a licensed New York State Insurance Professional concentrating on Health & Safety Risk Management. She also is the Program Coordinator for Oryx's Education Center. She earned an associate degree from Onondaga County Community College. She maintains the Certified Workers' Compensation Professional (WCP) designation, through The American Society of Workers' Comp Professionals, Inc.,

(AMCOMP) which works to raise the professional standards of practice in the field of workers' compensation.

In addition to CJ maintaining the CRIS® designation (Construction Risk Insurance Specialist) which is commissioned by the International Risk Management Institute, Inc. and sponsored by CFMA and RIMS, she has also completed the Construction Safety Professional Certificate program at the OSHA Education Center at the Rochester Institute of Technology.



# Focused On Construction Since Day One

Since January 1, 1996, Oryx has never strayed away from the construction industry. When the market was tough and others diversified, we doubled down and increased the scope of our construction services and insurance products. We built a Risk

Management division, increased our staff and maintained a laser focus on our core competency – construction insurance. We have seen many changes over the years, but we have remained consistent in our approach of providing the industry's best construction expertise to our agents and their customers.

